

Agents & Agencies



Swift

Angela Swift in the Greenwich office of Prudential Connecticut Realty was named the winner of the Second Place Award for residential gross commission income in Connecticut for the first quarter of 2008 by Prudential Real Estate Affiliates. Swift has been named to the company's Honor Circle, Honor Society and the President's Circle, the top 5 percent of Prudential agents nationwide. A resident of Old Greenwich and Riverside since 1992, she has served as co-chairwoman of the Greenwich Great Chefs benefit to support Greenwich Hospital and as vice



Simpson

president of fundraising for North Mianus Elementary School. A member of the board of Community Answers, she has also been co-chairwoman of the Eastern Middle School Social Dance Committee.

Ann Simpson in Prudential's Greenwich office was the winner of the Third Place Award in Connecticut for the first quarter of the year for residential gross commission income. A "Rookie of the Year" Award was created within the Greenwich office to acknowledge her first-year achievements, 11 years ago. Named to the Honor



Snelwar

Circle, Honor Society and President's Circle, she qualified for the 2007 Diamond Chairman's Circle, the top 1 percent of Prudential agents around the country. Having earned the Chairman's Circle Award for five or more years, she also has qualified for the Legend Award.

Fran Snelwar at Barbara Cleary's Realty Guild in New Canaan was the recipient of the Presidential Award for 2007 in recognition of her sales achievements. A New Canaan Realtor for 23 years, she also covers Darien and Wilton and has won President's, Top Producer, Top



Johnson

Listing Agent and Top Selling Agent Awards numerous times. She has twice served as a director of the New Canaan Board of Realtors and has been on the membership committee. A resident of New Canaan for more than three decades, Snelwar has published several books as well as travel articles for newspapers and magazines.

Dave Johnson in the Stamford office of Country Living Associates led his office in closed sales volume for May. A consistent multi-million-dollar producer, he was awarded the President's Silver Circle Award for sales



Palma

in 2007. Johnson has 24 years of experience in real estate sales and management.

Larry Palma, a fourth-generation Realtor, works from the New Canaan and the Bedford Street, Stamford, offices of William Pitt Sotheby's International Realty. Palma was No. 1 in dollar volume production in June.

Thaddea Sheridan, a Gold Star award winner in the Bedford Street, Stamford, office of William Pitt Sotheby's International Realty, was the top agent in



Sheridan

unit production for June. The more than 30-year Fairfield County resident who now lives in Stamford had three units in new business in June.

— Susan Nova

— Agents & Agencies reports on job changes and awards in the real estate business. Information may be submitted, on company letterhead, to: Susan Nova, Agents & Agencies, Greenwich Time, 1455 E. Putnam Ave., P.O. Box 9307, Old Greenwich, CT 06870 or by e-mail at realestate@scni.com. Photographs cannot be returned.

Real estate brief

Course to address home construction

The Connecticut Trust for Historic Preservation, headquartered in Hamden, is offering a three-hour course about houses built in the state from the 17th to 21st century. The course will be held from 9:30 a.m. to 12:30 p.m. Sept. 23 at the Fairfield Museum and History Center at 370 Beach Road in Fairfield. House forms, construction techniques, technology, periods, styles and social

trends are to be discussed, with a focus on information that will help sell houses.

The featured lecturer will be Christopher Wigren, deputy director of the Connecticut Trust. An architectural historian with a master's degree from the University of Virginia, Wigren has inspected, studied and preserved Connecticut architecture for the trust since 1989.

He edits Connecticut Preservation News, the trust's bimonthly newsletter

and also writes regular stories for The Hartford Courant on architecture and preservation. He is researching a guidebook to architecture in the state. Since last year, he has served on the trust's board, which reviews nominations to the National Register of Historic Places.

Registration of \$65 must be paid in advance. To register, call (203) 562-6312 or e-mail realestate@cttrust.org. Handouts will include an outline, bibliography and resources.

The course offers continuing real estate education credits for three hours. Agents who complete the course receive a Continuing Education Certificate and are listed on a special section of the trust's Web site, www.cttrust.org, along with their communities and agencies. They will also receive a special trust membership card.

Geared to real estate agents, the course also would be of interest to homeowners, according to the trust.

Buy \$169K dollhouse, get real home 'free'

Associated Press

BATTLE CREEK, Mich. — Like many homeowners around the country, Gerry and Cindy Mann have struggled to sell their house.

So they decided to use a more creative sales approach: Buy a miniature replica of the home for \$169,000 and get the real thing thrown in for free.

"After a year I was thinking, 'I don't know, I have this dollhouse sitting in my basement; let me see if I can do some creative marketing,'" Gerry Mann, 60, told the Battle Creek Enquirer.

Area home sales are at their lowest levels since 1991, according to the Michigan Association of Realtors.

Cindy Mann's father fashioned the dollhouse to resemble the home. Using a scale of 1 foot to 1 inch, he built the model about 15 years ago for the couple's three now-grown children.

The retired engineer toiled for more than a year. He cut the wooden swinging closet doors, trimmed the sandpaper shingles and wired the electric fixtures himself.

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